

PRESS RELEASE

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JATO REVEALS INDUSTRY IMPACT AS CORRELATED NEDC VALUES ARE SHOWN TO BE HIGHER THAN NEDC TESTED

- **JATO is releasing the early findings of its work on the impact of WLTP in relation to the automotive market**
- **Despite the transition to WLTP still ongoing, there are significant signs that in the long term, it will impact the current business model for the automotive sector**
- **Since December 2017 JATO has been providing insights and data reports to clients on the shifts in CO₂ levels seen in NEDC correlated values**

JATO Dynamics, the global leader in automotive business intelligence has been monitoring the transition to WLTP since its initial introduction in September 2017. Although this transition is still ongoing, JATO is releasing its insights on the results of its initial impact, which is already affecting the current business model of the automotive industry.

The major finding of JATO's early research is that the new NEDC declared values – either calculated via Co₂mpas (the model developed to convert WLTP CO₂ measurements to an NEDC equivalent) or via double testing for new engine calibrations (which have been re-homologated using the WLTP test cycle) – are higher than under the previous NEDC test cycle. This is undoubtedly affecting the car market, but not necessarily in the way some in the industry expect.

To assist the automotive industry to manage the transition to WLTP, JATO is providing customers in the industry with reports which show the changes in CO₂, between NEDC correlated and NEDC tested values. These reports include all vehicles which are WLTP homologated (EU6c and EU6d temp) and enable the industry to gain a truly global picture of all automotive brands and European markets. It enables OEMs and leasing service providers to get a clearer picture of the EU landscape and the impact, per market, that the NEDC correlated figures are likely to have and anticipate a CO₂ variance.

Most significantly, these reports enable users to predict how CO₂ values could change in markets across Europe, by comparing these with markets where data has already been released. NEDC correlated values are updated daily and custom dashboards can be created to suit client needs.

Ahead of the introduction of WLTP for all new car registrations from September 2018, JATO is developing and testing a WLTP global data solution that will enable the automotive industry to access WLTP data via one single solution, and with a standard data format access point. The JATO WLTP service release is targeted by end of July 2018, covering in the first release 92% of the current volume registered in Europe. This new solution will provide easy access to data, as well as customisable, tailor-made dashboards providing access to the WLTP emission and fuel consumption values of each vehicle build and, if needed, also the local market tax associated with a specific emission level and vehicle configuration.



JATO EURO 6.2 NEDC REPORT											
VEHICLE											
Brand	Model	Year	CO2 (g/km)	WLTP (g/km)	Delta	WLTP (g/km)	CO2 (g/km)	Delta	Adverse Tax Effects	Other	Other
A	CITROEN	C1	71	69	+2	93	97	-4	No	No	No
A	CITROEN	C1	71	69	+2	95	97	-2	No	No	No
A	OPEL/VAUX	ADAM	115	115	0	130	128	+2	No	No	No
A	OPEL/VAUX	ADAM	79	79	0	111	111	0	No	No	No
A	OPEL/VAUX	KADE	73	75	-2	128	125	+3	No	No	No
A	OPEL/VAUX	KADE	73	75	-2	115	104	+11	Yes	Existing	No
A	OPEL/VAUX	VIVA	73	75	-2	111	106	+5	Yes	Existing	No
A	PEUGEOT	108	72	75	-3	115	104	+11	Yes	Existing	No
A	PEUGEOT	108	72	75	-3	115	104	+11	Yes	Existing	No
A	RENAULT	THORO	80	80	0	93	95	-2	No	No	No
A	RENAULT	THORO	80	80	0	119	108	+11	No	Existing	No
A	RENAULT	THORO	80	80	0	111	98	+13	No	Existing	No

A spokesperson for JATO commented: “WLTP is a seismic change in the automotive industry. We have observed that NEDC correlated CO₂ figures are higher than previous NEDC tested values, and the disparity could be greater than the industry expected. Furthermore, our initial findings suggest that the NEDC correlated values are resulting in higher purchase and ownership taxes for the end user in some cases. This is something the industry needs to be aware of as the competitive landscape is changing. The new NEDC correlated figures are already available in the JATO specification and price database we provide to our customers, but the reports that we have developed and made available to clients provide insight on exactly which vehicles have shown higher CO₂ values, the variance in CO₂ emission versus the NEDC tested CO₂, changes in engine technology and power output, and also where this will impact purchase and ownership costs across Europe.”

JATO’s insight reports include three key elements – CO₂ changes aggregated by manufacturer, a vehicle introduction report that provides an overview of WLTP homologated vehicles with altered CO₂ values in any European market, and a taxation effect report which shows the pricing impact of WLTP homologated vehicles in EU markets that have a CO₂ based purchase tax.

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More insights

About JATO

JATO was founded in 1984 and provides the world's most timely, accurate and up-to-date information on vehicle specifications and pricing, sales and registrations, news and incentives.

The company has representation in over 40 countries, providing unique local market expertise. The JATO client base includes all of the world's volume vehicle manufacturers; giving them the ability to react to short-term market movements, plan for long-term developments and ultimately to meet consumers' needs.

JATO's intelligence has also been adapted for consumer use in motoring web portals where customers can see the advantages and disadvantages of a specified model against any other.

Major leasing companies use JATO's intelligence to drive the vehicle quotation process. Visit JATO at www.jato.com for more information.

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