

Fact Sheet

Making WLTP as simple as 3,2,1

The countdown is on. In a year of unprecedented change, there is one more change for Leasing Service Providers (LSPs) to manage: seamlessly integrating the Worldwide Harmonised Light Vehicle Test Procedure (WLTP) calculations seamlessly into your workflows by 1st January 2021.

But help is at hand. JATO has been applying its world-class data collection and management expertise to develop our new WLTP service. Our ambition is to help you make WLTP just part of business as usual. Starting with giving you the facts.

- FACT 1** **WLTP is a new testing procedure** to determine the levels of pollutants, CO₂ emissions, fuel economy, electricity consumption and electric range values for traditional, hybrid and electric vehicles. It's a more accurate test as it is based on realistic driving conditions and takes account of the optional equipment.
- FACT 2** **The purpose of WLTP is to help leasing customers make more environmentally friendly fleet decisions.** To help drive towards a net zero future for Europe, the EU has set emissions targets which companies will need their fleets to meet. The current target is 95g of CO₂ per kilometre. This will reduce by 15% in 2025, and 37.5% in 2030.
- FACT 3** **WLTP poses an unprecedented challenge to your business:** you will now need emissions data for every car you offer for leasing.
- FACT 4** **By 1st January 2021, it'll be mandatory for all LSPs in most member states to use WLTP data in 2 areas:**
1. **Quotations:** You'll need to advise your customers of the CO₂ emissions and fuel consumption of each vehicle on offer: and
 2. **Taxation:** You'll need to advise them on their tax liability which, in most markets, will be based on or influenced by the vehicles **WLTP** values (the higher the emissions, the higher the tax)
- FACT 5** **There are 3 barriers for LSP in complying with WLTP:**
1. There is no centralised **WLTP** database.
 2. To get the LSP values of the vehicles you offer, you'll need the ability to call **WLTP** calculators across multiple manufacturers.
 3. To do this, you'll need the scalable network bandwidth, data, technology, infrastructure and team to access, process and integrate **WLTP** values into your workflows.

FACT 6 JATO's WLTP Service provides a **comprehensive and secure data service** that will enable your team to obtain accurate **WLTP** calculations for each individually configured vehicle you offer – including standard and optional equipment.

FACT 7 JATO's WLTP Service is **truly global**, working with the majority of the world's main manufacturers, providing **WLTP** data in more than 50 countries and covering 98% of the volumes registered across Europe.

FACT 8 JATO's WLTP Service will give your team **instant access** to up-to-the-minute data on pollutants, emissions and fuel consumption via a web browser so you don't need to change your current system or create an entirely new one.

FACT 9 JATO's WLTP Service makes it quick and easy for your team to integrate the new WLTP calculations into their jobs for 5 reasons:

1. They don't need any specialist data knowledge or skill.
2. They need access to one portal to retrieve and extract WLTP values from multiple manufacturers.
3. They will receive those values ready-translated into one familiar format that they can understand.
4. They will be able to calculate prices live.
5. They can be reassured of the accuracy of their WLTP calculations, without worrying about the risk of error and without the expected operational burden.

FACT 10 JATO's WLTP Service empowers you to help your customers in 4 ways:

1. You can help them make a more informed choice of fleet cars, with more accurate fuel consumption and emissions data.
2. You can help them align their fleet decisions with their sustainable business agenda.
3. You can help them better manage their tax liabilities.
4. More accurately forecast the whole cost of each through the life of their contract.

A quick reminder of JATO's WLTP Service



Ensure Compliance
JATO WLTP Service removes the risk of error and decreases your operational burden



Single point of contact
Our fast, user-friendly system provides a single point of contact for data from multiple manufacturers



Part of your workflow
Integrates into your existing workflows for a seamless experience

01 Global Service
We cover 98% of all registered car volumes in Europe with our WLTP service.

02 Single point of data access
We support all automotive manufacturers' Data in one compatible system.

03 Standardised output
We transform the WLTP response from each automotive manufacturer (for each make, model and trim configuration) to a standard format, providing you with easy-to-understand data.

04 Secure authenticated process
We keep your security procedures optimised, so you'll never have to worry about breaches of your clients' data.

05 System auditing
We audit our WLTP data system, so both you – a leasing provider – and JATO will be able to understand your system usage and optimise it to meet any relevant requirements.

06 User-friendly API
We want to ensure that our data system will improve both your experience of finding the information you need, and the customer experience when it comes to getting required answers.

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1st January 2021 is coming.

Our best advice is don't wait until the deadline. Subscribe to JATO's WLTP and we'll make the transition simple for your business. That way, your teams can get on with what you do best: exceeding your customers' expectations for service, quality and value so you are always their first choice.

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